

OAO Raspadskaya –

FY2009 IFRS Financial Results and 1Q2010 Operating Results









14 April 2010





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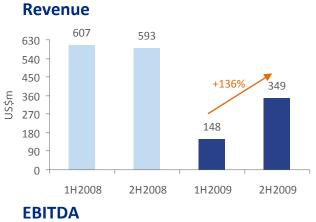
FY2009 Key Highlights

Key Highlights, US\$m	2000 2008		2009/2008	
(unless stated otherwise)	2009	2008	+/-	%
Coal Concentrate Sales Volumes*, kt	7,715	7,030	685	10%
Revenue	497	1,200	(703)	(59)%
EBITDA**	255	871	(616)	(71)%
Margin, %	51%	73%		
EBIT	181	749	(568)	(76)%
Margin, %	36%	62%		
Net Profit	117	531	(414)	(78)%
Margin, %	24%	44%		
Earnings per Share, US\$	0.15	0.68		(78)%

Source: Raspadskaya

Company's performance in 2009 was significantly affected by the following factors:

- Decrease in prices and sales volumes of coal concentrate in 1H2009
- Increase of the weighted average RUB/US\$ exchange rate by 28% YoY







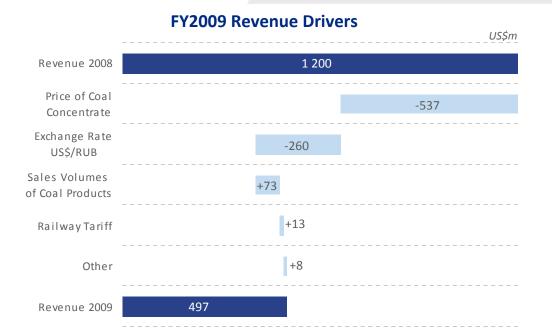
^{*} Coal concentrate sales volumes contain raw coal sales volumes restated in tonnes of coal concentrate at output ratio of 73.4% and 76.3% for 2009 and 2008, respectively

^{**}EBITDA represents profit for the period before foreign exchange gains/(losses), gain/(loss) on net monetary position, depreciation, depletion and amortization, dividend income, interest income and expense, capitalized interest and income tax expense



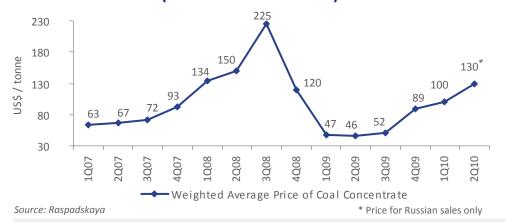
Source: Raspadskava

Revenue and Coal Concentrate Price



- Decrease of 2009 revenue by 59% YoY is mainly affected by the low coal concentrate price level during three quarters of 2009
- Decrease of 2009 revenue compared to 2008 was substantially affected by the growth of average US\$ / RUB exchange rate by 28% YoY
- In 2H2009, revenue rose by 136% HoH as a result of demand recovery for coal production and price decrease in 4Q2009
- Raspadskaya keeps on operating in frames of longterm contracts with the major Russian customers and starting 2009 negotiates volumes and prices on a quarterly basis
- Starting 4Q2008, weighted average price increased due to Russian steel production recovery, global coking coal price growth and high demand from China
- Contacts for the period April-June 2010 have been signed with all Russian clients. The price has been fixed at 3,800 RUB/tonne (about US\$130/tonne) level for semi-hard coking coal concentrate on FCA Mezhdurechensk basis

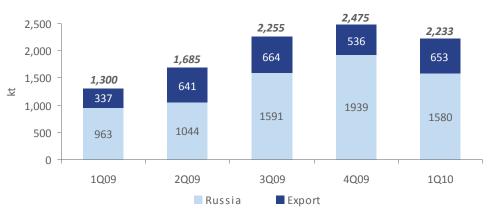
Raspadskaya Coking Coal Price Dynamics (FCA Mezhdurechensk)







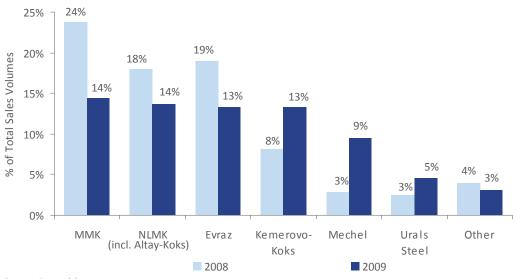
Raspadskaya Coal Concentrate Sales



- In 2H2009, Raspadskaya coal concentrate sales volumes were rising with an average sales level of 790kt per month
- In 2Q and 3Q2009 sales volumes of coal concentrate exceeded pre-crisis level (3Q2008)

Source: Raspadskaya

Major Russian Consumers of Raspadskaya Coal Concentrate



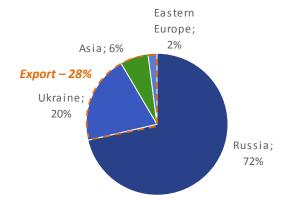
- In 2009, Raspadskaya sales share to the major Russian customers (MMK, NLMK (including Altay-Koks), Evraz) decreased to 41% from 59% in 2008
- This was compensated by the increase of sales share to medium-sized Russian producers, that proves success of Company's measures implemented for client base diversification



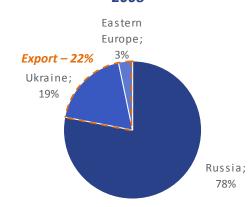
Raspadskaya Sales Geography

Raspadskaya Sales Geography Breakdown









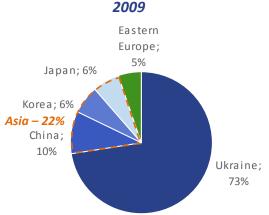
Source: Raspadskaya

In 2009, export sales share increased to 28% from 22% in 2008 as a result of total export sales volumes growth

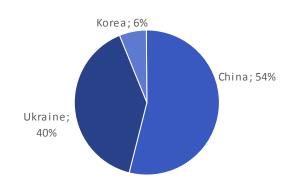
- In 2009, Ukraine remained the Company's main export market and its sales share amounted to 73% of total export sales compared to 85% in 2008
- In 2009, export sales volumes rose by 41% YoY mainly as a result of a partial shift to Asian export markets. In 2009, Asian export share amounted to 22% of total export sales volumes
- Since 2009, the Company signed contracts for coal concentrate delivery for major metallurgical companies such as JFE Holding (Japan), POSCO (Republic of Korea) and deliver its production to China
- In 1Q2010, export sales share amounted to 29% of total sales volumes. Sales share to Asian market comprised 60% of total export sales volumes
- In future Raspadskaya intends to strengthen its relationships with Asian clients in frames of its mid-term sales strategy on increase of export sales share in total sales volumes

Raspadskaya Export Sales

2000



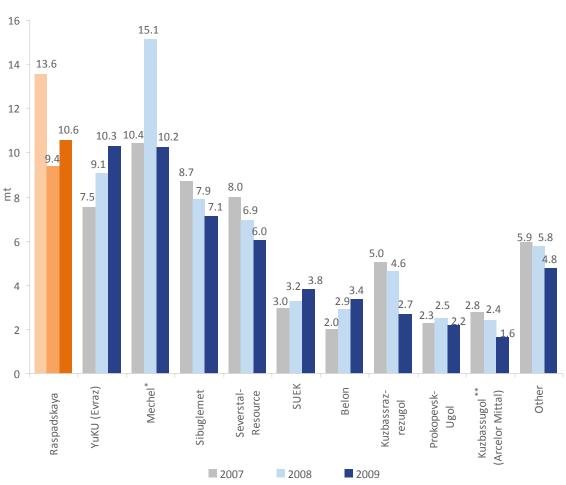
1Q2010





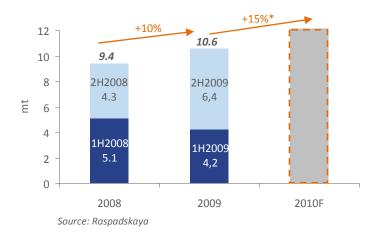
Coking Coal and Coal Concentrate Production

Russian Coking Coal Production in 2007-2009



* Coking coal production volumes for 2009 include full consolidation of Mechel Bluestone (USA) operations (starting from 2Q2009)

Raspadskaya Coking Coal Production



Raspadskaya Coal Concentrate Production



^{*}Volumes of raw coal and coal concentrate production largely depend on demand and market conditions in whole



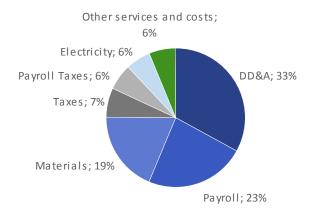
^{**}In April 2008 Severstal sold the Company to Arcelor Mittal Source: Raspadskaya, UDP-3.10 TsDU-TEK for 2007-2009, companies data



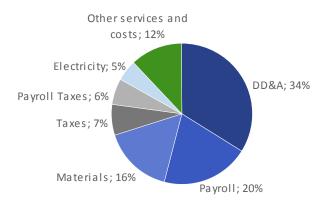


Cost of Production Breakdown

2009



2008



Source: Raspadskaya

Dynamics of Coal Concentrate Cost of Production

	2009	2008	Change, %
Cost of Production			
US\$m	214	339	(37)%
RUBm	6,778	8,423	(20)%
Cash Cost of Production per Tonne			
US\$	18.4	30.9	(40)%
RUB	584	768	(24)%

- In 2009, production cash cost per tonne of coal concentrate dropped by 40% (in US\$ terms) YoY mainly due to the following factors:
 - Increase of the average RUB/US\$ exchange rate in 2009 by 28% YoY
 - Decrease in cash cost per tonne of raw coal produced by 44% YoY by 12% growth in raw coal production volumes as a result of a decrease in underground development, overburden removal and major repairs, and by a decrease in materials prices
 - Decrease of enrichment cash cost of raw coal with 11% increase in coal concentrate production volumes
- In 2H2009, cash cost of raw coal produced grew by 17% HoH from US\$10.9/tonne to US\$12.8/tonne, due to a 39% increase in underground development and a 20% increase in overburden removal, both of which were driven by the 53% increase in raw coal production
- In 2H2009, cash cost of coal concentrate production increased by 18% from US\$16,6/tonne in 1H2009 to US\$19,6/tonne in 2H2009
- In 2010, as a consequence of a growth in sales and production volumes, there is expected a certain increase in the costs of underground development, overburden removal, major repairs and labor costs with keeping the cash cost at the competitive level

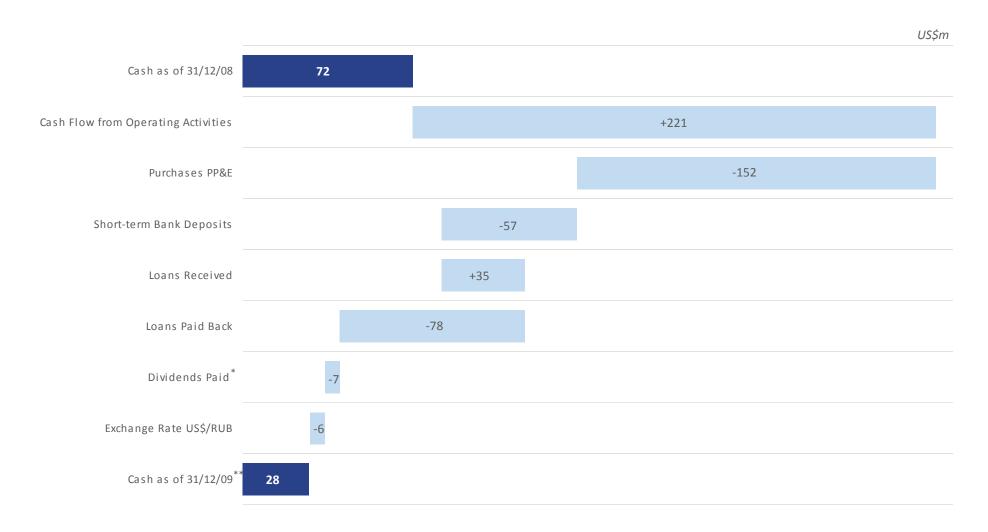


EBITDA









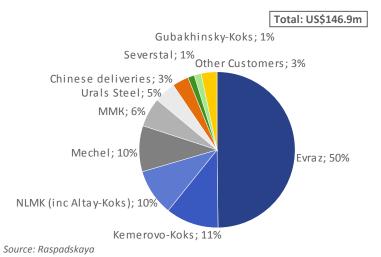
^{*}Interim dividends brought forward

^{**} Bank deposits as of 31 December 2009 amounted to US\$181m



Receivables and Payables Breakdown

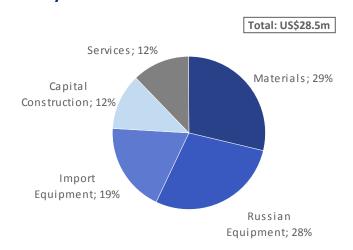
Receivables (Customers) Breakdown as of 31 December 2009



 Receivables as of 31 December 2009 amounted to US\$146.9m, that is by 23% more compared to 31 December 2008

 Amount of receivables increased due to growth of coal products sales volumes in 4Q2009 compared to 4Q2008

Trade Payables Breakdown as of 31 December 2009



 Company's trade payables as of 31 December 2009 amounted to US\$28.5m, that is 16% less compared to 31 December 2008

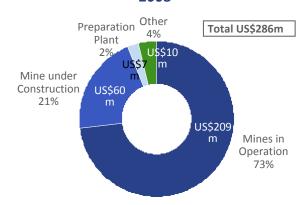


Capital Expenditures

Breakdown of Capital Expenditures



2008



Source: Raspadskaya

2010 Forecast*



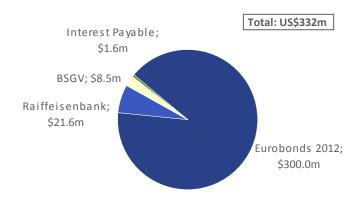
- In 2009, total amount of capital expenditures accounted for US\$165m, that represents a 42% decrease compared to 2008
- In 2009, the Company invested about US\$15m in purchases of new licenses with coal reserves and resources of around 400mt – this represents 9% of total capex expenditures
- In 2010, total amount of capital investments will account for US\$180m, that is 9% higher compared to 2009, including:
 - Raspadskaya-Koksovaya mine construction US\$41m
 - Purchases of equipment US\$65m (DBT complex, drifting equipment Joy, underground roof monorail system SMT Sharf, rail road Shart, diesel cars, conveyor belts, loading cars, BelAZ trucks)
 - Drilling of degasation holes US\$10m
 - Construction of complex of electricity lines 110kV, two electricity stations 110/36/6kV – US\$16m
 - Construction of vertical shaft #6 US\$7m
 - Overburden removal and preparation of reserves at Horizon minus 210 metres US\$25m

^{*2010} data are budgeted and represent the amount of capital investments



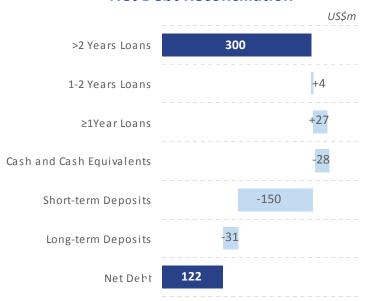
Financial Policy and Debt Breakdown

Debt Breakdown as of 31 December 2009



Source: Raspadskaya

Net Debt Reconciliation



Source: Raspadskaya

Total and Net Debt



- The main debt is represented by Eurobonds for US\$300m with maturity in May 2012 and 7.5% coupon
- One of the covenants stipulated in the Loan Agreement on the Eurobonds is the ratio
 of Consolidated Net Indebtedness to 12-month Consolidated EBITDA, that may not
 exceed 3,0x. In 2009 this ratio amounted to 0.5x
- Another covenant is the ratio of Consolidated Debt to 12-month Consolidated EBITDA, that may not exceed 3,0x. In 2009 this ratio amounted to 1.3x
- The Company believes that none of the covenants will be infringed in the foreseeable future
- Taking into account dependence on coking coal prices the Company follows a conservative financial policy
- On 14 April 2010, the Board of Directors recommended to the General Shareholders Meeting to approve the payment of dividends in amount of RUB5 per share, that represents 25% of net income according to IFRS for FY2008 (including interim dividends) and around 50% of net income in accordance with IFRS for FY2009
- On 14 April 2010, the Board of Directors made decisions on dates of: closing of the Shareholder register – 22 April 2010, General Shareholders Meeting – 2 June 2010, dividends payment period – till 31 July 2010





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